

## Registration Form

Program registrations will be accepted up to one day prior to the class. Registration options:

**Email to:** [knowledge@macc.coop](mailto:knowledge@macc.coop) or

**Mail to:** MACC  
6302 Rucker Rd, Suite H  
Indianapolis, IN 46220 or

**Questions:** Rod Kelsay at (317)-726-6910

**Fees:** **\$195.00 MACC Members**  
\$350.00 Non-MACC Members

Join MACC today at:

<http://www.macc.coop/membership.html>

**Hotel:** **By September 8**  
Special MACC Rate: \$84.00  
Phone 1-317-574-4606  
Four Points- Sheraton  
Indy-Carmel  
251 East Pennsylvania Parkway  
Indianapolis, IN 46280

**Co-op Name** \_\_\_\_\_

**Address** \_\_\_\_\_

**City** \_\_\_\_\_

**State** \_\_\_\_\_ **Zip** \_\_\_\_\_

**Contact** \_\_\_\_\_

**Email** \_\_\_\_\_

**Phone** \_\_\_\_\_

**Participants:**

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

## Cancellations?

Cancellations received 1-13 days prior to the class can be refunded at 50%. Cancellations received one day or less are non-refundable.

## Connect

MACC's networking opportunities are just simply unmatched anywhere in the Midwest.

Attendees repeatedly report how revitalized and better equipped they are after attending our credit conferences and meeting others that operate within the cooperative business model.



Rod Kelsay  
Executive Director

Mid America Cooperative Council  
6302 Rucker Road, Suite H  
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Mid  
America  
Cooperative  
Council

*Presents*

The Fifth Annual  
**COOPERATIVE  
CREDIT  
CONFERENCE**



**October 6-7, 2010**

Four Points- Sheraton  
Indianapolis North-Carmel  
251 East. Pennsylvania Pkwy

(Local Time is Eastern)

*Begins 12:45 p.m. on the 6th  
Ends at noon on the 7th*

# 2010 Credit Conference Agenda

# A Few of Our Speakers

- October 6th**
- 12:45pm Registration
- 1:00 pm ~Economic & Ag Market Outlook  
~ Dr. Chris Hurt, Purdue University
- 2:00pm Break
- 2:30pm ~Influences on Financial Market:  
A Regulator's Perspective
- ~Jim Cooper: IN Department of Finance  
~ Regulator (s) from Farm Credit Service
- 4:15pm ~Finance Alternative Changes  
~Greg Foulke: Indiana FSA Director
- 6:00pm Reception
- 6:30pm Dinner
- 7:30pm Networking & Open Discus

- October 7th**
- 8:00am ~Helping Farmers Navigate Credit Resource Alternatives  
~"NY Farm Net" Experience gained at Cornell  
~Angela Gloy: Purdue University
- 9:30am Break
- 10:00am ~Collections: Panel Roundtable Discussion
- ~Dairy Market:  
~Chuck Squires-Cooperative Elev.
- ~Non-Ag Markets  
~Anne Clingenpeel-Southern States  
~Mike Mooney-Town & Country Coop

MACC Members drive the topics of our credit conference. Who is better equipped to select pertinent and pressing topics that are common to a variety of co-op industries, than those in the trenches? Join us to learn what is coming down the pike and glean new ideas and fresh approaches from credit experts. Converse with co-op colleagues who are faced with similar challenges unique to co-ops, versus investor driven businesses.

**If you manage credit in the co-op system; you won't want to miss this conference!**

"Cooperative Credit is ever challenging and the option to learn from others is valuable. This conference helped me to know how things relate and where we might be headed. Thanks for the effort to make this informative for all size of accounts." **Past Attendee**

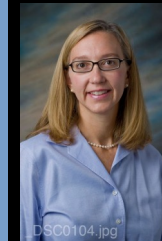
## Thanks To Our Program Sponsor's



**Dr. Chris Hurt** Ph.D. Purdue University teaches courses in livestock and meat marketing. Professor Hurts focus includes family farm market problems pricing strategies and livestock market performance. He provides analysis for participation in government programs. He is also editor of the *Purdue Agricultural Economics Report*.



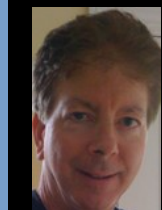
**James Cooper** is the Deputy Director of Depository Institutions for the Indiana Department of Financial Institutions. In his current position, Mr. Cooper oversees the supervision of all state-chartered depository institutions in Indiana, including banks, credit unions, trust companies, savings banks and savings and loan associations.



**Angela Gloy** - is an Extension Specialist at the Department of Agricultural Economics at Purdue. Her emphasis is farm family succession planning, including retirement and estate planning issues that accompany the transfer process. Her M.S. and Ph.D. degrees are from Texas A&M University and Purdue University, respectively.



**Chuck Squires** - is graduate of MSU's College of Ag and Natural Resources and has been the credit manager for 14 years at Cooperative Elevator Co. in Pigeon, Michigan. His broad exposure to production agriculture serves him well as he deals with the wide ranging credit and financial needs of the patrons of Cooperative Elevator Co.



**Mike Mooney** graduated Magna Cum Laude from Miami University in Oxford with a Bachelor of Science in Finance. He has invested 35 years in the credit and finance field.